

Press information

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## **Opus and ISC Opcorner signs partner agreement to offer Fleet Management solutions to large and mid size fleet customers in Germany**

**Opus Prodox AB (publ) and ISC Opcorner AG has signed a partner agreement to offer complete SAP integrated Fleet Management solutions for mid size to large company fleets. The co-operation enables the two companies to offer complete solutions including vehicle data, transfer of data to company server and integration to SAP Fleet management systems**

“This is a very important co-operation where Opus TripLog® technology for reading and storing vehicle data will be integrated with SAP Fleet Management solutions to enable the customers to get an effective system at an interesting cost level. Together with ISC Opcorner we can offer the customers a complete package including integration, service and support, says Magnus Greko, Managing Director of Opus”.

ISC Opcorner is a daughter company of the public Swiss group ISC Business Technology AG, where ISC Opcorner is focusing on navigation, track & trace technology and integration to SAP solutions.

“We have scanned the European market for a partner that enables us to get data of the vehicle usage, such as driver log files, driver ID and other technical data, integrated to our customers Fleet Management systems, focusing on SAP solutions. We believe that Opus is one of the most interesting companies in Europe offering smart technology at a competitive price level for our customers”, says Dipl. Ing. Peter Heinold, CEO of ISC Business Technology AG and Innovative Systems Consulting AG.

“Many mid-size to large fleet owners have some Fleet Management solution today but there is no real cost effective solution to collect driving data to the central server. With Opus TripLog® technology inside the vehicle in combination with Blue-Tooth and the use of the drivers existing mobile phones (GSM/GPRS/UMTS/3G) we are able to offer our customers a very cost effective way to collect the driving data, says Hans-Joachim Jauch, CEO of ISC Opcorner AG.

This press information is presented on the CEBIT exhibition in Hanover where Opus is exhibiting in Hall 11, at Stand D44 (15).

This press info is also available in Swedish at [www.opus.se](http://www.opus.se)  
This press info is also available in German at [www.isc.ag](http://www.isc.ag)



*Magnus Greko and Dipl. Ing. Peter Heinold at CEBIT*

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**Opus in Brief:**

The business idea of Opus Prodox AB is to develop, produce and sell products within Emission & Diagnostics, Fleet Management and Wireless Vehicle Inspection for the global market. The products include emission analyzers, diagnostic equipment, electronic driver log systems, Fleet Management systems and systems for Remote OBD. The company is selling in more than 35 countries all over the world. Opus share is listed on First North (Stockholm Stock Exchange) under the ticker OPUS. The company has 22 employees and the turnover was 37 MSEK in 2006.

**ISC Business Technology AG in Brief:**

The ISC Opcorner AG is a wholly owned subsidiary of ISC Business Technology AG. ISC Business Technology AG as IT consultancy is a rapidly growing business offering a full range of services. ISC's products include hardware and software consulting, proprietary IT platforms, Internet applications and the development of software solutions. The basis is formed by ERP software solutions offered by market leader SAP in Walldorf, Germany. For example, ISC is in charge of quality assurance in SAP software development for a leading automaker. ISC boasts a broad client base, encompassing both large corporate groups and small- to medium-sized enterprises.

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