

# >> Interim Report January – March, 2009

## January – March, 2009

- > Acquisition driven growth of 196 percent
- > Margin improvement with an EBITDA margin of 18 percent

> Stable income within Inspection & Maintenance program management compensates for the downturn within the equipment business

- > Several new strategically important contracts won in the U.S.
- > Takeover of BIMA's operations from Volvo Cars completed
- > Profitability program implemented in business area Europe

## Reporting Period (January – March, 2009)

- Sales increased to SEK 64.0 million (21.6), equivalent to a growth of 196.0 percent
- EBITDA amounted to SEK 11.3 million (1.8)
- EBITDA margin amounted to 17.7 percent (8.4)
- Net earnings amounted to SEK 2.8 million (1.4)
- Earnings per share after dilution amounted to SEK 0.01 (0.02)
- The total number of shares outstanding at the end of the period was 193,062,046 (64,181,571) after dilution and the average number of shares outstanding during the period amounted to 193,062,046 (64,181,571)



# Stable Income Within Inspection & Maintenance Program Management Compensates for the Downturn Within the Equipment Business

The activities within Inspection & Maintenance program management have not been materially affected by the global economic downturn. The North American business delivers stable earnings with very good profitability and the Group has won several new contracts in the U.S. of strategic importance for future expansion. The strengthening of the dollar during the quarter has also had a positive effect on earnings for the period.

The current economic situation together with a particularly exposed automotive industry has however resulted in reduced investment levels amongst Opus customers within the European business. For comparable units, sales dropped 25 percent during the first quarter. To adapt the organization to the current business situation, the Group has initiated a profitability program for the European operations, the business unit within the Group which has been affected by the recession. The market environment in the equipment side continues to be uncertain but it is Opus belief that demand should increase as investment levels in the automotive aftermarket return to normal levels.

Production in the Group's Asian production facility has increased during the quarter as more of the Group's products are now manufactured there. The Group continuously works to move more production to low cost countries to strengthen the Group's profitability and competitiveness.

As described, there are challenges in the current market, but there are also many exciting opportunities. The Group sees interesting growth opportunities in particular in South America, Middle East and Asia. Through the acquisition of SysTech the Group can offer total solutions within vehicle inspection. In the U.S., a number of important vehicle inspection contracts will come up for procurement during the year where Opus could be involved. Moreover, it is Opus belief that the planned deregulation of vehicle inspections.

During the remainder of the year, we will continue working to develop the Group in line with our longterm strategy where we try to take advantage of attractive growth opportunities in a global perspective but also trim the organization to improve the profitability of all affiliates. We are now well on track towards our financial goals of a turnover of at least half a billion Swedish kronor with an average EBITDA margin exceeding 20 percent. Our exciting journey continues!

Gothenburg, Sweden, in May, 2009

Magnus Greko President and CEO



## Notable Events During the Reporting Period

#### Opus Awarded New Support and Services Contract in the U.S.

On March 16, 2009, Opus announced that its wholly-owned subsidiary SysTech International, LLC, had been awarded a support and services contract by the state of Louisiana for the Batan Rouge area in a competitive procurement. The contract is of great strategic importance for future upcoming procurements in the region. The contract period is one year with two possible one-year extensions. The order value was not disclosed due to competitive reasons. The contract did not trigger any earn-out payments to the sellers of SysTech.

#### Opus Takes Over Bilmateriel AB's (BIMA) Operations from Volvo Cars

On January 1, 2009, Opus took over Bilmateriel AB's (BIMA) operations within sale of workshop equipment to both Volvo dealers as well as to independent garages. As a part of the transition, Opus took over 18 employees, inventories of workshop equipment and spare parts, the existing order backlog and the right to use the BIMA trademark in some form of combination with the Opus brand.

## Notable Events After the End of the Period

#### **Opus Concentrates its European Operations**

On April 27, 2009, Opus announced that it is initiating a profitability program for the Group's European operations. The organizational changes are made to further improve the Group's profitability and lead the Group towards its financial targets. The program is expected to have a positive impact on Opus earnings per share starting end of 2009.

The plan will be implemented immediately and includes:

- The Group's operations in Denmark, will be moved to the head office in Mölndal, Sweden, where Opus already has vacant office and production space to accommodate the Danish operations. Significant economies of scale are expected to be realized when the activities are merged. The only remaining operations in Denmark will be sales and service to the local market, either through external partners or through a subsidiary.
- Further manufacturing of products will be moved to the Group's factory in China and other low cost countries to further improve the gross margins in selected product ranges.
- Service activities in the Swedish market will be integrated to exploit identified economies of scale.

The profitability program is expected to reduce the total cost base in the European operations by approximately 10-15 percent compared to 2008 year's level. The relocation of the Danish operations to Sweden starts immediately and it is management's intention that this shall be completed by August 1,2009. Work with the other parts of the program will take place continuously during the year.

#### **Changes in the Financial Statements 2008**

In connection with the completion of the annual report for 2008, Opus chose to make some corrections to the 2008 financial statements. The corrections to the results are mainly a result of changes in accounting principles related to the acquisition of SysTech International, LLC, which was completed in April 2008. The adjustments in the balance sheet relate mainly to translation differences related to the U.S. subsidiaries, which were underestimated in the year-end report for 2008 and increasing the equity capital.

#### **Opus Launches Vehicle Inspection Program in Bermuda**

On April 15, 2009, Opus announced that Bermuda Emissions Control, Ltd. and their partner, SysTech International, LLC, an Opus wholly-owned subsidiary, have begun inspecting vehicles for emissions and road worthiness in three new inspection facilities in Bermuda. On this first day of operations, 184 vehicles were inspected and about 80 percent passed.

#### Opus Awarded a Remote OBD and Data Management Contract in the U.S.

On April 2, 2009, Opus announced that its wholly-owned subsidiary, SysTech International, LLC, has been awarded a contract with the Davis County Health Department, Utah for a Data Management and Reporting System for its emission testing program and to establish a Remote OBD pilot program. The order value was not disclosed due to competitive reasons. The contract did not trigger any earn-out payments to the sellers of SysTech.



## Sales and Results

Sales for the current reporting period amounted to SEK 64.0 million (21.6). The sales growth amounted to approx. 196 percent. The organic growth amounted to approx. -25 percent as a result of the downturn within the equipment business in Europe.

Earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to SEK 11.3 million (1.8) for the current reporting period. The EBITDA margin amounted to 17.7 percent (8.4).

Acquired IP rights are depreciated over five years which affects the Group's net earnings negatively. In connection to the SysTech acquisition in April, 2008, the company acquired IP rights of USD 12.3 million. During the first quarter depreciation relating to these IP rights amounted to approx. SEK 5 million (USD 0.6 million). For this reason, the company uses EBITDA, which excludes depreciation, as a key performance measurement of the Groups profitability.

## **Business Areas**

Starting 2009, Opus reports these segments Europe, North America and Asia. For a more detailed description of the business areas, please see Opus Annual Report 2008.



Europe

	Jan - March		Jan - Dec		
SEK thousands	2009	2008	2008		
External sales	31,347	21,574	77,235		
Internal sales (to other segments)	0	0	1,244		
Other external operating income*	6,804	0	999		
Total income	38,151	21,574	79,478		
EBITDA**	4,968	2,009	-3,807		
EBITDA margin	13.0%	9.3%	n/a		

\*The negative goodwill of SEK 5.8 million which has arisen following the takeover of BIMA has been accounted for as income in the Europe segment during the first quarter of 2009 and is included in the line item "Other operating income" in the income statement.

\*\* The Parent company, which is part of the Europe segment, has during the period Jan-March, 2009, invoiced Management fee to subsidaries within the Group of a total SEK 975 thousand (0) of which SEK 491 thousand (0) to the North America segment and SEK 35 thousand (0) to the Asia segment. For the financial year 2008, the Parent company has invoiced Management fee to subsidiares within the North America segment of a total of SEK 761 thousand.

Business area Europe consists of the Group's European companies and includes Opus Prodox AB, J&B Maskinteknik AB, EWJ Teknik A/S and the new Opus Bima AB. The business area has its headquarters in Gothenburg, Sweden, but the unit also has operations in Alingsås, Sweden and in Skaevinge, Denmark. The unit develops, produces and sells equipment for environmental and safety testing of vehicles, including aftermarket service and support, as well as supplies vehicle garages with equipment through distribution agreements with third parties. Furthermore, the unit has a smaller business within Fleet Management with products such as electronic driver's logs, "driver behaviour"- products and alco lock solutions. Sales within the unit are mainly conducted through distribution networks in approx. 50 countries globally.



Sales for the current reporting period amounted to SEK 38.2 million (21.6). The sales growth amounted to approx. 77 percent. The organic growth amounted to approx. -25 percent.

Earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to SEK 5.0 million (2.0) for the current reporting period. The EBITDA margin amounted to 13.0 percent (9.3).

The average number of employees was 63 (41).

#### **North America**

	Jan - Mare	Jan - Dec	
SEK thousands	2009	2008	2008
External sales	25,877	n/a	66,287
Internal sales (to other segments)	0	n/a	0
Other external operating income	0	n/a	0
Total income	25,877	n/a	66,287
EBITDA	6,535	n/a	21,587
EBITDA margin	25.3%	n/a	32.6%

Note. SysTech International, LLC and TriLen LLC are consolidated in the 2008 accounts starting April 30.

Business area North America consists of the Group's U.S. operations. Opus US Inc. is the parent company of SysTech International, LLC and TriLen LLC. The companies are headquartered in Salt Lake City (Murray) with offices in Tucson, Nashville, Rhode Island, Missouri and in New York City. The business area offers vehicle safety and emission inspection systems and services for testing of vehicles to various counties and states in the U.S. as well as to other countries on a global basis. In practice this means that SysTech offers government agencies to perform integrated and technology based vehicle inspection as well as related services such as I/M program management or assistance with program management, maintenance and education. Through this business area the Opus Group is currently present in eleven U.S. states as well as in Bermuda. The Group has in total ten vehicle inspection contracts with government agencies on the U.S. market.

Sales for the current reporting period amounted to SEK 25.9 million, equivalent to an organic growth of approx. 6 percent (SysTech was however not part of the Opus Group during the first quarter 2008).

Earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to SEK 6.5 million for the current reporting period. The EBITDA margin amounted to 25.3 percent.

The average number of employees was 100.

#### Asia

	Jan - Mar	Jan - Dec	
SEK thousands	2009	2008	2008
External sales	0	0	0
Internal sales (to other segments)	1,834	229	5,128
Other external operating income	4	60	15
Total income	1,848	288	5,143
EBITDA	55	-137	98
EBITDA margin	3.0%	n/a	1.9%

Business area Asia consists of the Group's Asian companies and includes the Group's sales office in Hong Kong and Opus production facility in Foshan, China. The sales office in Hong Kong is responsible for all local sales, including sales of products invoiced by the European unit. In the production facility in China, equipment is manufactured for the Group's two other business areas, primarily Europe. It is the Group's ambition to start local deliveries and invoicing during 2009.

Sales for the current reporting period amounted to SEK 1.8 million (0.3). The sales growth amounted to approx.541 percent.



Earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to SEK 0.1 million (-0.1) for the current reporting period. The EBITDA margin amounted to 3.0 percent.

The average number of employees was 13 (10).

## Customers

Opus customers are primarily vehicle inspection companies (state and privately owned), government agencies (counties, states etc.), the car industry and vehicle garages.

Opus has no individual customers which represent more than 10 percent of the Group's turnover.

#### Investments

Except for current ongoing development projects and the takeover of BIMA, no specific investments were completed during the reporting period.

## Financial Position and Liquidity

The equity ratio amounted to approximately 70.0 percent (62.0) at the end of the period. The cash flow from operating activities amounted to SEK 12.9 million (2.1) and cash and cash equivalents at the end of the period amounted to SEK 7.1 million (5.4).

#### Taxes

The tax expense for the period is calculated using the current tax rate for the parent company and each subsidiary. Temporary differences and existing fiscal loss carry-forwards have been taken into account.

#### Employees

The average number of FTEs in the Group was 176 (51) during the reporting period.

#### Parent Company

The Parent company's sales during the first quarter amounted to SEK 9.9 million (10.7). Profit after financial items amounted to SEK 0.8 million (0.5).

## Accounting and Valuation Policies

This report has been prepared in accordance with IAS 34, Interim Financial Reporting. The group accounting has been prepared in accordance with International Financial Reporting Standards, IFRS, as approved by EU, and the Swedish Annual Accounts Act. The interim report for the Parent company has been prepared in accordance with the Swedish Annual Accounts Act and recommendation RFR 2.2.

As of 2009, the revised IFRS 8 Segment Accounting, replacing IAS 14 and the revised version of IAS 1 Presentation of Financial Statement, are applied. IAS 23 Borrowing Costs are at present not relevant for the Group.

In the new version of IAS I a split between changes in equity due to transaction with shareholders and other changes shall be made. The presentation of changes in equity shall only include transactions with the shareholders, whilst other changes in equity shall be presented either in one statement (statement of comprehensive income) or two statements (separate profit and loss statement and statement of comprehensive income). The Group has chosen to present a separate profit and loss statement and statement of statement of comprehensive income.

No other changes have been made to the accounting principles applied in the 2008 annual report.

## Accounting Estimates and Assumptions

The preparation of financial reports in accordance with IFRS requires the Board of Directors and Management to make estimates and assumptions that affect the application of accounting principles and the carrying amounts of assets, liabilities, revenue and expenses. Actual outcomes may deviate from these estimates.



## Essential Risks and Uncertainty Factors

Opus Prodox AB (publ) and the Opus Group companies are through their activities at risk of both financial and operational nature, which the companies themselves may affect to a greater or lesser extent. Within the companies, continuous processes are ongoing to identify possible risks and assess how these should be handled.

The Companies' operations, profitability and financial conditions are directly related to investments within the automotive industry and regulations within environmental and safety testing of vehicles. With the recent dramatic development of the global economic climate, there is a general insecurity, which in the short term results in an increased risk and uncertainty in respect of Opus sales and profitability, primarily in the business segment Europe, which is more dependent of the equipment business. In North America the Group runs vehicle inspection programs through long-term contracts with government agencies. There is a risk of early contract termination which would affect the Group's financial position negatively. Furthermore, the Group has a currency risk through its translation exposure of the operations in the U.S. A detailed description of the Parent company and subsidiaries' risks and risk management are given in Opus annual report 2008.

#### Outlook 2009

In the equipment business the Group experienced a downturn during the first quarter of 2009. It is management's judgement that the weaker sales are a result of the current global economic situation which has caused customers to be more careful with regard to new investments. The end customers in this business segment are to a certain extent car dealers which have been hit by lower car sales volumes. At the same time car owners are expected to repair their cars to a greater extent which can lead to higher demand for test equipment and to some extent mitigate the foreseen downturn. The different geographical markets provide mixed signals but management expects the downturn on the equipment side to continue during the year whilst some compensation can be obtained through some new customers and markets which were gained during the Automechanika exhibition in September 2008. To respond to the lower demand for test equipment, management has initiated a profitability program for the Group's European businesses. Within Inspection & Maintenance program management, where the Group runs Vehicle Inspection programs primarily in the U.S., no downturn has been experienced despite the turmoil on the U.S. financial markets. The business is stable and independent of the general economic climate. It is also the management's judgement that the shift to a democratic president will have a positive impact on increased environmental investments and testing in the U.S.

The outlook for 2009 is unchanged compared to that presented in the 2008 annual report.

Opus provides no forecasts.

## Financial Information 2009

May 27, 2009, Annual General Meeting 2009 August 27, 2009, Interim report 2nd quarter, 2009 November 26, 2009, Interim report 3rd quarter, 2009 February 25, 2010, Year-end report 2009

This report has been subject to auditors' review.

Gothenburg, Sweden, May 20, 2009

Magnus Greko President and CEO

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## **Opus Certified Adviser**

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Opus Prodox AB (publ) in Brief The Opus Group is in the business of developing, producing and selling products and services within Automotive Test Equipment, Vehicle Inspection Systems and Fleet Management for the global market. The products include emission analyzers, diagnostic equipment, and automatic test lines. Services include management of mandatory vehicle inspection programs. The Group sells its products and services in more than 50 countries all over the world and currently employs around 175 persons. The turnover for 2008 was SEK 175 million pro forma (including acquisitions). Opus' share is listed on First North (NASDAQ OMX) under the ticker OPUS.



# GROUP INCOME STATEMENT

SEK thousands	Note	09-01-01 09-03-31	08-01-01 08-03-31	08-01-01 08-12-31
Operating income, etc.				
Net sales		57,224	21,573	143,522
Other operating income	I	6,818	60	1,014
	-	64,041	21,633	144,536
Operating expenses				
Raw materials, supplies and commodities		-22,405	-11,888	-56,557
Other external costs		-11,396	-2,659	-27,081
Personnel costs	_	-18,937	-5,260	-43,138
		-52,738	-19,807	-126,776
Earnings before interest, taxes, depreciation				
and amortization (EBITDA)		11,304	1,826	17,760
Depreciation and amortization		-6,264	-228	-13,736
Operating profit (EBIT)		5,039	1,598	4,024
Results from financial investments				
Other interest income and similar items		3,232	59	5,622
Interest expense and similar charges	_	-3,601	-234	-5,715
		-369	-175	-93
Profit after financial items		4,671	1,423	3,931
Current Tax / Deferred tax		-1,867	0	1,297
Net earnings		2,804	1,423	5,228
Attributable to:				
Parent company's shareholders		2,804	1,423	5,228
Earnings per share				
Average number of shares, before dilution		193,062,046	64,181,571	43,783, 63
Average number of shares, after dilution		193,062,046	64,181,571	43,783, 63
Earnings per share before dilution (SEK)		0.01	0.02	0.04 0.04

# GROUP STATEMENT OF COMPREHENSIVE INCOME

SEK thousands	09-01-01 09-03-31	08-01-01 08-03-31	08-01-01 08-12-31
Net earnings	2,804	1,423	5,228
Change in translation difference	16,917	-26	54,744
Currency risk hedging in foreign operations	29	0	-1,005
Tax effect on currency risk hedging in foreign operations	-10	0	402
Other comprehensive income	16,936	-26	54,141
Total comprehensive income	19,740	1,397	59,369
Attributable to:			
Parent company's shareholders	19,740	1,397	59,369



# GROUP STATEMENT OF FINANCIAL POSITION

TOTAL ASSETS	456,491	69,803	419,137
Total current assets	93,472	48,866	71,944
Cash and cash equivalents	7,106	5,353	<b>5,89</b> 3
Total other current assets	28,469	20,911	31,252
Prepaid expenses and accrued income	2,225	2,797	4,893
Other current assets	4,347	1,302	5,120
Accounts receivable	21,897	16,812	21,239
Other current assets			
Total inventories, etc.	57,897	22,602	34,799
Prepayments to suppliers	191	0	24
Raw materials, supplies and commodities	57,706	22,602	34,775
Inventories, etc.			
Current assets			
Total fixed assets	363,019	20,937	347,193
Total financial assets	294	143	1,630
Deferred tax assets	0	0	1,331
Other long-term receivables	294	0	299
Other long-term securities holdings	0	143	(
Financial assets			
Total tangible assets	56,714	2,208	53,164
Furnishings, machinery and other technical fixed assets	18,535	2,208	17,360
Tangible assets Property and land	38,180	0	35,804
Total intangible assets	306,010	18,586	292,399
Goodwill	215,692	11,763	202,577
Patents, applications and systems	83,889	0	83,299
Capitalized expenses for research, etc.	6,429	6,823	6,523
Fixed assets Intangible assets			
ASSETS			
A 202770	·		



# GROUP STATEMENT OF FINANCIAL POSITION cont.

SEK thousands	09-03-3 I	08-03-3 I	08-12-3
EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	3,861	1,284	3,861
Other capital contributions	229,250	33,036	229,250
Retained profits	66,905	7,536	7,536
Total comprehensive income	19,740	1,397	59,369
Total shareholders' equity	319,757	43,253	300,016
Provisions			
Deferred tax liabilities	204	237	217
Provision for guarantees	2,166	0	700
Provision for pensions	13	0	20
Total provisions	2,384	237	937
Long-term liabilities			
Credit facilities	13,679	6,969	10,107
Liabilities to financial institutions	71,831	4,145	63,020
Total long-term liabilities	85,510	11,114	73,127
Short-term liabilities			
Liabilities to financial institutions	18,405	1,300	17,249
Accounts payable	9,884	8,724	13,512
Ta× liabilities	692	231	418
Other short-term liabilities	12,052	1,690	6,170
Accrued expenses and deferred income	7,806	3,254	7,708
Total short-term liabilities	48,840	15,199	45,057
TOTAL EQUITY AND LIABILITIES	456,491	69,803	419,137
Items in the line			
Pledged assets and contingent liabilities	44,823	10,979	42,909



# GROUP STATEMENT OF CASHFLOWS

SEK thousands	09-03-3 I	08-03-3 I	08-12-31
Operating profit (EDIT)	5.039	1.598	4.024
Operating profit (EBIT) Adjustment for non cash flow items	8,195	718	15,885
Proceeds of interest and similar items	3,232	59	5,622
Interest paid and similar charges	-3,601	-234	-5.715
	-3,601	-254	-5,715 -173
Income tax paid Cash flow from operating activities before	0	0	-1/3
changes in working capital	12,866	2,141	19,643
Increase (-)/Decrease (+) of inventory	-23,098	-136	-6,004
Increase (-)/Decrease (+) of accounts receivable	-658	235	4,235
Increase (-)/Decrease (+) of other current assets	1,804	-969	-5,452
Increase (+)/Decrease (-) of short-term liabilities	2,629	-876	-6,328
Change in net working capital	-19,323	-1,746	-13,549
Cash flow from operating activities	-6,457	395	6,094
Investment activities			
Acquisition of subsidiaries	0	-92	-237,657
Capitalized development costs	-421	-372	-2,002
Acquisition of tangible fixed assets	-262	-32	-2,800
Acquisition of financial fixed assets	5	0	-156
Acquisition of intangible fixed assets	0	0	-355
Cash flow from investment activities	-678	-496	-242,970
Financing activities			
New share issues	0	0	198,791
New debt	11,900	1,833	59,767
Amortization of debt	-4,707	-325	-16,659
Change in short term financial liabilities	1,156	-95	-3,141
Cash flow from financing activities	8,349	1,413	238,758
Change in cash and cash equivalents			
Cash and cash equivalents at the beginning of the period	5,893	4,011	4,011
Exchange rate differences	0	30	0
Cash flow from operating activities	-6,457	395	6,094
Cash flow from investment activities	-678	-496	-242,970
Cash flow from financing activities	8,349	1,413	238,758
Cash and cash equivalents at the end of the period	7,106	5,353	5,893



# GROUP STATEMENT OF CHANGES IN EQUITY

SEK thousands	Number of shares outstanding	Share capital	Other capital contri- butions	Reserves	Retained earnings	Total equity
Equity 2008-01-01	64,181,571	1,284	33,036	48	7,488	41,856
Total comprehensive income	-	-	-	-26	1,423	1,397
Equity 2008-03-3 l	64,181,571	1,284	33,036	22	8,911	43,253
New share issues	-	2,577	204,980	-	-	207,557
lssue costs	-	-	-8,766	-	-	-8,766
Total comprehensive income	-	-	-	54,167	3,805	57,972
Equity 2008-12-31	193,062,046	3,861	229,250	54,189	12,716	300,016
Total comprehensive income	-	-	-	16,936	2,804	19,740
Equity 2009-03-31	193,062,046	3,861	229,250	71,125	15,520	319,757



# SEGMENTAL REPORTING

				Group &	
Jan - March, 2009		North		elimi-	
SEK thousands	Europe	America	Asia	nations	Group
External sales	31,347	25,877	0		57,224
Internal sales (to other segments)	0	0	1,834	-1,834	0
Other external operating income*	6,804	0	14		6,818
Total income	38,151	25,877	I,848	-1,834	64,041
Segments EBITDA**	4,968	6,535	55	-254	11,304
EBITDA margin	13.0%	25.3%	3.0%		17.7%
Depreciation and amortization					-6,264
Financial items					-369
Profit after financial items					4,671
Current Tax / Deferred tax					-1,668
Net earnings					2,804

\*The negative goodwill of SEK 5,8 million which has arisen following the takeover of BIMA has been accounted for as income in the Europe segment during the first quarter of 2009 and is included in the line item "Other operating income" in the income statement. \*\*The Parent company, which is part of the Europe segment, has during the period invoiced Management fee to subsidaries within the Group of a total SEK 975thousand (0) of which SEK 491 thousand (0) to the North America segment and SEK 35 thousand (0) to the Asia segment.

Jan - March, 2008		North		Group & elimin-	
SEK thousands	Europe	America*	Asia	ations	Group
External sales	21,574	n/a	0		21,574
Internal sales (to other segments)	0	n/a	229	-229	0
Other external operating income	0	n/a	60		60
Total income	21,574	n/a	288	-229	21,633
Segments EBITDA	2,009	n/a	-137	-46	1,826
EBITDA margin	9.3%	n/a	n/a		8.4%
Depreciation and amortization					-228
Financial items					-175
Profit after financial items					1,423
Current Tax / Deferred tax					0
Net earnings					1,423

\*SysTech International, LLC and TriLen LLC are consolidated in the 2008 accounts starting April 30.

Jan - Dec, 2008		North		Group & elimin-	
SEK thousands	Europe	America*	Asia	ations	Group
External sales	77,235	66,287	0		143,522
Internal sales (to other segments)	1,244	0	5,128	-6,372	0
Other external operating income	999	0	15		1,014
Total income	79,478	66,287	5,143	-6,372	144,536
Segments EBITDA**	-3,807	21,587	98	-117	17,760
EBITDA margin	n/a	32.6%	1.9%		12.3%
Depreciation and amortization					-13,736
Financial items					-93
Profit after financial items					3,931
Current Tax / Deferred tax					1,297
Net earnings					5,228

\* SysTech International, LLC and TriLen LLC are consolidated in the 2008 accounts starting April 30. \*\*The Parent company, which is part of the Europe segment, has during the period invoiced Management fee to subsidiares within the North America segment of a total of SEK 761 thousand.



# NOTE I PURCHASE OF NET ASSETS

On November 26, 2008, Opus announced that the company, through its wholly-owned subsidiary Opus EWJ Svenska AB, has signed an agreement to take over Bilmateriel AB's (BIMA) operations within sale of workshop equipment to both Volvo dealers as well as to independent garages. The takeover includes the marketing and sale of above workshop equipment.

The operations were taken over as per January 1, 2009. As a part of the transition BIMA transferred 18 employees, inventories of workshop equipment and spare parts, the existing order backlog and the right to use the BIMA trademark in some form of combination with the Opus brand.

The acquisition analysis is preliminary. The total value of acquired assets and liabilities for BIMA was:

SEK thousands	Carrying value	Fair value
Furnishings	87	87
Inventory	14,080	14,080
Warranty commitments	-295	-295
Acquired net assets	3,87	13,871

SEK thousands	
Cash paid	8,080
Total purchase price	8,080
Acquired net assets	3,87
Negative goodwill	-5,791

The takeover of BIMA was financed through new debt from Nordea of SEK 10 million and a credit facility of SEK 5 million. The interest on the loan is variable, STIBOR 1 month, with a margin of 1.60 %. Interest shall be paid monthly. The loan is for two years with straight-line amortization, to be paid monthly.

The negative goodwill of SEK 5.8 million which has arisen following the takeover of BIMA has been accounted for as income in the Europe segment during the first quarter of 2009 and is included in the line item "Other operating income" in the income statement.



# **KEY RATIOS**

	09-01-01	08-01-01	08-01-01
	09-03-3 I	08-03-3 I	08-12-31
Return on Capital			
Return on operating capital, percent	1.3	3.2	1.9
Return on total assets, percent	1.9	0.6	4.0
Return on equity, percent	0.9	3.3	3.1
Profitability			
EBITDA margin, percent	17.7	8.4	12.3
Operating profit margin (EBIT), percent	7.9	7.4	2.8
Net profit margin, percent	7.3	6.6	2.7
Labor and Capital Intensity			
Sales growth, percent	196.0	128.1	117.3
Sales per employee, SEK thousands	365	424	997
Value added per employee, SEK thousands	172	139	420
EBITDA per employee, SEK thousands	64	36	123
Capital turnover ratio, times	0.2	0.4	0.7
Financial Position			
Net debt, SEK thousands	96,809	7,061	84,483
Net debt / equity ratio, times	0.3	0.2	0.3
Interest coverage ratio, times	2.3	7.1	1.7
Equity ratio, percent	70.0	62.0	71.6
Acid test ratio, percent	72.8	172.8	82.4
Number of employees on average	176	51	145
Number of employees at period end	174	51	148
Data Per Share			
Number of shares at period end, before dilution	193,062,046	64,181,571	193,062,046
Number of shares at period end, after dilution	193,062,046	64,181,571	193,062,046
Average number of shares, before dilution	193,062,046	64,181,571	43,783, 63
Average number of shares, after dilution	193,062,046	64,181,571	43,783, 63
Equity per share, before dilution, SEK	1.66	0.51	1.55
Equity per share, after dilution, SEK	1.66	0.51	1.55
Earnings per share before dilution, SEK	0.01	0.02	0.04
Earnings per share after dilution, SEK	0.01	0.02	0.04
Earnings per share adjusted for goodwill and other certain			
intangible fixed assets, before dilution, SEK	0.04	0.02	0.04
Earnings per share adjusted for goodwill and other certain intangible fixed assets, after dilution, SEK	0.04	0.02	0.04
Dividend per share, before dilution, SEK	0.00	0.00	0.00
Dividend per share, after dilution, SEK	0.00	0.00	0.00
Cash flow per share, before dilution, SEK	0.07	0.03	0.14

Data per share has been recalculated to take into consideration the effect of rights issues and splits. Outstanding share options are considered not to have any dilutive impact, this as the discounted strike price for the options exceed the average price for the shares during the period.

For definitions of key ratios, see Opus annual report 2008.



# PARENT COMPANY'S INCOME STATEMENT

SEK thousands	09-01-01 09-03-31	08-01-01 08-03-31	08-01-01 08-12-31
Operating income, etc.	0.501	10700	12 20 1
Net sales	9,581	10,700	43,284
Other operating income	361	0	896
	9,942	10,700	44,180
Operating expenses	5 TO 4	( 750	20.201
Raw materials, supplies and commodities	-5,724	-6,752	-28,301
Other external costs	-1,592	-1,153	-8,598
Personnel costs	-2,752	-2,132	-11,005
	-10,068	-10,037	-47,904
Earnings before interest, taxes,			
depreciation and amortization (EBITDA)	-126	663	-3,724
Depreciation and amortization	-86	-87	-362
Operating profit (EBIT)	-212	577	-4,086
Results from financial investments			
Other interest income and similar items	2,250	64	4,773
Interest expense and similar charges	-1,231	-98	-331
	1,019	-34	4,442
Profit after financial items	807	543	356
Appropriations			
Change in tax allocation reserve	0	0	466
Profit before tax	807	543	822
Current Tax / Deferred tax	-212	0	2,134
Net earnings	595	543	2,956



# PARENT COMPANY'S BALANCE SHEET

SEK thousands	09-03-3 I	08-03-3 I	08-12-31
ASSETS			
Fixed assets			
Intangible assets			
Capitalized expenses for research, etc.	5,765	6,112	5,959
Total intangible assets	5,765	6,112	5,959
Tangible assets			
Furnishings, machinery and other technical fixed assets	1,006	1,265	1,093
Total tangible assets	1,006	1,265	1,093
Financial assets			
Shares in Group companies	191,634	17,596	191,634
Receivables from Group companies	41,063	0	38,157
Deferred tax asset	1,331	0	1,33
Total financial assets	234,028	17,596	231,122
Total fixed assets	240,799	24,973	238,174
Current assets			
Inventories, etc.			
Raw materials, supplies and commodities	11,515	8,652	10,870
Total inventories, etc.	11,515	8,652	10,870
Other current assets			
Accounts receivable	4,553	7,196	5,537
Receivables from Group companies	884	5,418	2,116
Other current assets	995	1,271	1,625
Prepaid expenses and accrued income	542	2,411	403
Total other current assets	6,974	16,296	9,681
Cash and cash equivalents	363	2,501	919
Total current assets	18,852	27,449	21,470
TOTAL ASSETS	259,651	52,422	259,644



## PARENT COMPANY'S BALANCE SHEET cont.

SEK thousands	09-03-3 I	08-03-3 I	08-12-3
EQUITY AND LIABILITIES			
Shareholders' equity			
Restricted equity			
Share capital	3,861	1,284	3,86
Statutory reserve	850	850	850
Total restricted equity	4,711	2,134	4,71
Non-restricted equity			
Share premium reserve	229,251	33,037	229,25
Fair value reserve	6,395	0	4,28
Retained earnings	8,939	3,919	3,91
Group contributions received	0	0	2,86
Tax effect of Group contributions	0	0	-80
Net income	595	543	2,95
Total non-restricted equity	245,180	37,498	242,47
Total shareholders' equity	249,89 I	39,632	247,18
Untaxed reserves Tax allocation reserve	0	466	
Total untaxed reserves	0	466	
Long-term liabilities			
Credit facilities	3,447	2,144	3,26
Liabilities to financial institutions	0	3,550	(
Total long-term liabilities	3,447	5,694	3,26
Short-term liabilities			
Liabilities to financial institutions	0	1,300	
Accounts payable	1,396	3,070	4,53
Liabilities to Group companies	6	0	1,05
Tax liabilities	212	296	30
Other short-term liabilities	1,986	19	23
Accrued expenses and deferred income	2,712	1,945	3,08
Total short-term liabilities	6,312	6,630	9,19
TOTAL EQUITY AND LIABILITIES	259,651	52,422	259,64
Items in the line			



# PARENT COMPANY'S CASH FLOW STATEMENT

SEK thousands	09-01-01 09-03-31	08-01-01 08-03-31	08-01-01 08-12-31
Operating profit (EBIT)	-212	577	-4,086
Adjustment for non cash flow items	535	576	2,339
Proceeds of interest and similar items	2,250	64	4.773
Interest paid and similar charges	-1,231	-98	-331
Income tax paid	0	-70	0
Cash flow from operating activities before			
changes in working capital	1,342	1,119	2,695
Increase (-)/Decrease (+) of inventory	-645	1,366	-852
Increase (-)/Decrease (+) of accounts receivable	984	1,914	3,573
Increase (-)/Decrease (+) of other current assets	1,723	-1,820	6,003
Increase (+)/Decrease (-) of short-term liabilities	-2,886	-2,895	972
Change in net working capital	-824	-1,435	9,696
Cash flow from operating activities	517	-317	12,391
Investment activities			
Acquisition of subsidiaries	0	-92	-174,130
Capitalized development costs	-255	-194	-1,509
Acquisition of tangible fixed assets	0	-32	-135
Acquisition of financial fixed assets	-1,006	0	-33,891
Cash flow from investment activities	-1,261	-318	-209,665
Financing activities			
New share issues	0	0	198,791
New debt	187	1,241	0
Amortization of debt	0	-325	-1,518
Change in short term financial liabilities	0	0	-1,300
Cash flow from financing activities	187	916	195,973
Change in cash and cash equivalents			
Cash and cash equivalents at the beginning of the period	919	2,220	2,220
Cash flow from operating activities	517	-317	2,39
Cash flow from investment activities	-1,261	-318	-209,665
Cash flow from financing activities	187	916	195,973
Cash and cash equivalents at the end of the period	363	2,501	919



# PARENT COMPANY'S CHANGE IN EQUITY

Restricted equity			ity	Non-restricted equity			
SEK thousands	Number of shares outstanding	Share capital	Statutory reserve	Share premium reserve	Fair value reserve	Retained earnings	Total equity
Equity 2008-01-01	64,181,571	I,284	850	33,037	0	3,919	39,090
Net earnings	-	-	-	-	-	542	542
Equity 2008-03-3 l	64,181,571	I,284	850	33,037	0	4,461	39,632
New share issues	-	2,577	-	204,980	-	-	207,557
Issue costs	-	-	-	-8,766	-	-	-8,766
Group contributions received	-	-	_	-	-	2,867	2,867
Tax effect of Group contributions	-	-	-	-	-	-803	-803
Translation differences on net investments	-	-	-	-	4,285	-	4,285
Net earnings	-	-	-	-	-	2,413	2,413
Equity 2008-12-31	64,181,571	3,861	850	229,251	4,285	8,939	247,186
Net earnings	-	-	-	-	2,110	595	2,705
Equity 2009-03-31	64,181,571	3,861	850	229,251	6,395	9,534	249,891



# Auditor's Report on the Review of the Interim Report

#### Introduction

I have reviewed the interim report for Opus Prodox AB (publ) for the period 2009-01-01 – 2009-03-31. It is the Board of Directors and the Managing Director who are responsible for the presentation of this interim report in accordance with IAS 34. My responsibility is to express a conclusion on this interim report based on my review.

#### The Scope of the Review

I have conducted my review in accordance with the Standard on Review Engagements, SÖG 2410, Review of the Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Federation of Authorized Public Accountants. A review of the interim report consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially smaller and less in scope compared to an audit conducted according to Standards on Auditing in Sweden (RS) and other generally accepted auditing practices. The procedures performed in a review do not enable me to obtain a level of assurance that would make me aware of all significant matters that might be identified in an audit. Accordingly, the conclusion expressed based on a review does not constitute the same level of assurance as a conclusion based on an audit.

#### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the interim report, in all material respects, is not prepared for the Group in accordance with IAS 34.

Gothenburg, Sweden, May 20, 2009

Lennart Persson Authorized Auditor BDO Nordic